

COMPARISON OF WEIGHTED AVERAGES OF  
 PRIVATE SALARIES AND GRADES  
 AS OF 1 AUGUST 1973

Position Title	Private Industry * Annual Salary	Approximate GS Equivalent	Agency GS Grade ** For Similar Positions	GS Salaries Effective August 1973		
				Step 1	Step 4	Step 10
Clerk-Jr	5,200	GS-01 Step 3	4	6,882	7,569	8,943
Cleric-Int	5,928	GS-02 Step 4 - GS-03	5	7,694	8,465	10,007
Clerk-Sr (Group Leader)	6,604	GS-03 Step 3/Step 4	6 or 7	(6) 8,572	9,430	11,146
Clerk Typist	8,008	GS-05 Step 2/Step 3	5	7,694	8,465	10,007
Computer Oper-Jr	7,800	GS-05 Step 1/Step 2	5	7,694	8,465	10,007
Computer Oper-Int	9,516	GS-07 Step 1/GS-06 Step 4	7 and 8	(7) 9,520	10,471	12,373
Computer Oper-Sr	9,932	GS-07 Step 2	9	11,614	12,775	15,097
File Clerk-Jr	5,200	GS-01 Step 3	4	6,882	7,569	8,943
File Clerk-Sr	5,408	GS-02 Step 1	5	7,694	8,465	10,007
Keypunch Oper-Jr	6,760	GS-03 Step 4	No Agency equivalent position			
Keypunch Oper-Int	7,436	GS-04 Step 3/Step 4	4 and 5	(4) 6,882	7,569	9,943
Keypunch Oper-Sr	7,488	GS-04 Step 3/Step 4	5	7,694	8,465	10,007
Keypunch-Group Leader	9,100	GS-06 Step 3	6	8,572	9,430	11,146
Mail Clerk	5,980	GS-02 Step 4	5 and 6	(5) 7,694	8,465	10,007
Receptionist	7,124	GS-04 Step 2	5	7,694	8,465	10,007
Secretary	8,476	GS-05 Step 4/GS-06 Step 1	5 or 6	(5) 7,694	8,465	10,007
Executive Secretary	8,840	GS-06 Step 2	7	9,520	10,471	12,373
Secretary to Staff VP	9,828	GS-07 Step 2	(7) 7 or 8	9,520	10,471	12,373
Secretary to Exec VP	11,648	GS-08 Step 4/GS-09 Step 1	8	(8) 10,528	11,581	13,687

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				Step 1	Step 4	Step 10
Secretary to Chief Exec Officer	13,208	GS-10 Step 2/GS-09 Step 5	9 and 10	(9) 11,614	12,775	15,097
Statistical Clerk-Sr	7,800	GS-04 Step 5/GS-05 Step 2	7	9,520	10,471	12,373
Statistical Typist	7,228	GS-04 Step 3	5 or 6	(5) 7,694	8,465	10,007
Stenographer-Jr	6,552	GS-03 Step 3	5	7,694	8,465	10,007
Stenographer-Sr	9,464	GS-06 Step 4	6 or 7	(6) 8,572	9,430	11,146
Typist-Jr	5,564	GS-02 Step 2	4 or 5	(4) 6,882	7,569	8,943
Typist-Sr	6,916	GS-04 Step 1	5 or 6	(5) 7,694	8,465	10,007
MT/ST Operator	6,656	GS-03 Step 4	5	7,694	8,465	10,007

\* Private Salary information derived from figures published by Executive Compensation Service, Amacom, a Division of American Management Associations.

\*\* GS Grades assigned to Agency positions with descriptions similar to those in the Amacom Report.